COUNTY DEPARTMENT AGENDA REQUEST

Department:	Buildings and Grounds	Presenter(s):	Greg Ownby
Meeting Date:	Thursday, April 23, 2009	Type of Request:	New Business

Wording for the Agenda:

Approval of staff's request to extend the current Technical Support Program coverage for the Siemens Building Automation System at the Fayette County Justice Center, including the Jail Complex, and the Fayette County Annex Building with Siemens Building Technologies for three years, beginning on July 1, 2009, at an aggregate cost of $168,960.

Background/History/Details:

Fayette County entered into an agreement with Siemens Building Technologies for technical support on July 1, 2004 and the agreement is due to expire on June 30, 2009. This agreement provided technical support to the Justice Center and the Jail Complex. Siemens has proposed a three (3) year coverage extension that would begin on July 1, 2009 with no changes made to the current contract scope of coverage or terms and conditions. The total cost of this renewal for three years is $124,164.

On July 1, 2006, Fayette County entered into a similar agreement with Siemens Building Technologies for technical support and the agreement is also due to expire on June 30, 2009. This agreement provided technical support to the Fayette County Annex Building. Siemens has proposed a three (3) year coverage extension that would begin on July 1, 2009 with no changes made to the current contract scope of coverage or terms and conditions. The total cost of this renewal for three years is $44,796.

Siemens was the initial contractor during construction of the Justice Center and Annex Building, and has been the support contractor for their systems to date.

What action are you seeking from the Board of Commissioners?

Approval of staff's request to extend the current Technical Support Program coverage for the the Siemens Building Automation System at the Fayette County Justice Center, including the Jail Complex, and the Fayette County Annex Building with Siemens Building Technologies.

If this item requires funding, please describe:

Funding for this request is available from the Justice Center's General Maintenance Fund and from the Sheriff's Department Budget.

Has this issue come before the Commissioners in the past?	No	If so, when?	
Do you need audio-visual for the presentation?	No	Back-up Material Submitted?	Yes

STAFF USE ONLY

Approved by Finance	Yes	Reviewed by Legal	Yes
Approved by Purchasing	Yes	Approved by County Clerk	Yes
Administrator's Approval	Yes		

Staff Notes:

SIEMENS

Siemens Building Technologies
1745 Corporate Drive, Suite 240
Norcross, Georgia 30093

February 25, 2009

Jeff Mayo
Facilities Department
Fayette County Justice Center
One Center Drive
Fayetteville, Georgia 30214

Re: Fayette Justice Center
Siemens Building Automation System
Ongoing Technical Support Program
Contract Renewal & Extension

Jeff:

Siemens Building Technologies proposes to provide the extension of the current Technical Support Program coverage for the Siemens Building Automation System at the Fayette County Justice Center. The original and current technical support coverage agreement dated July 1, 2004 is set to expire on June 30, 2009. The attached proposed 3-year coverage extension would commence on July 1, 2009. No changes would be made from the current contract scope of coverage or terms and conditions.

As a matter of corporate policy and security protection for our customers, Siemens Building Technologies, Inc. only authorizes its own factory trained technicians to install, maintain, service and upgrade the Siemens APOGEE Building Automation System. The local office located in Norcross, Georgia is the only source available in your area for the procurement of qualified service technicians and the proprietary information necessary for servicing the Siemens Building Technologies equipment. Information relating to Siemens Building Technologies software, special tools, improved methods, etc., is not made available to outside sources.

Please see the attached signature page that I am submitting for your review and approval. If acceptable, please print and have the appropriate person sign and date this signature page (or provide Fayette County's Amendment to the existing Contract) and fax or mail to my attention (Fax #: (770) 935-2950). We will then sign and return a copy back to Fayette County for your records.

We are looking forward to continuing our ongoing partnership with Fayette County in providing top quality performance and service for the Fayette County Justice Center for years to come

If you have any questions please give me a call.

Sincerely,
Siemens Building Technologies, Inc.
Building Automation Division

Mike D. Knight
Facilities Consultant

CC: Rick Adam (SBT – Branch Service Manager)
Richard Henderson (SBT- Account Engineer)
SBT TSP File

SIEMENS

Siemens Building Technologies
1745 Corporate Drive, Suite 240
Norcross, Georgia 30093

Technical Support Program Renewal Authorization Signature Page

By and Between:

Siemens Building Technologies
1745 Corporate Drive, Suite 240
Norcross, Georgia 30093

Fayette County Board of Commissioners
140 Stonewall Avenue West, Suite 101
Fayetteville, Georgia 30214

Services shall be provided at the **Fayette County Justice Center**, Fayetteville, Georgia.

Siemens Building Technologies, Inc. shall provide the extension of ongoing service coverage as outlined in the previous TSP agreement dated 7/1/2004. No change in scope coverage or Terms and Conditions is involved.

Duration: This contract renewal is valid for three (3) subsequent one-year periods beginning July 1, 2009.

Charges:

Justice Center Complex:	Annual Price	Monthly Invoice
July 1, 2009 – June 30, 2010	$ 21,780.00	$ 1,815.00
July 1, 2010 – June 30, 2011	$ 22,704.00	$ 1,892.00
July 1, 2011 – June 30, 2012	$ 23,748.00	$ 1,979.00

Justice Center Jail Complex:	Annual Price	Monthly Invoice
July 1, 2009 – June 30, 2010	$ 17,856.00	$ 1,488.00
July 1, 2010 – June 30, 2011	$ 18,612.00	$ 1,551.00
July 1, 2011 – June 30, 2012	$ 19,464.00	$ 1,622.00

The above prices quoted in this proposal are firm for 60 days.

Proposal accepted for Fayette County by:

_____
**** Please Print Name Here *****

_____
Signature Date

Proposal prepared by:
Mike D. Knight
Facilities Consultant
Siemens Building Technologies

_____
Signature Date

Proposal Approved for Siemens by:
Jim Williams
Branch General Manager

_____
Signature Date

SIEMENS

Siemens Building Technologies
1745 Corporate Drive, Suite 240
Norcross, Georgia 30093

February 25, 2009

Jeff Mayo
Facilities Department
Fayette County Justice Center
One Center Drive
Fayetteville, Georgia 30214

Re: Fayette County Annex Building
Siemens Building Automation System
Ongoing Technical Support Program
Contract Renewal & Extension

Jeff:

Siemens Building Technologies proposes to provide the extension of the current Technical Support Program coverage for the Siemens Building Automation System at the Fayette County Annex Building. The original and current technical support coverage agreement dated July 1, 2006 is set to expire on June 30, 2009. The attached proposed 3-year coverage extension would commence on July 1, 2009. No changes would be made from the current contract scope of coverage or terms and conditions.

As a matter of corporate policy and security protection for our customers, Siemens Building Technologies, Inc. only authorizes its own factory trained technicians to install, maintain, service and upgrade the Siemens APOGEE Building Automation System. The local office located in Norcross, Georgia is the only source available in your area for the procurement of qualified service technicians and the proprietary information necessary for servicing the Siemens Building Technologies equipment. Information relating to Siemens Building Technologies software, special tools, improved methods, etc., is not made available to outside sources.

Please see the attached signature page that I am submitting for your review and approval. If acceptable, please print and have the appropriate person sign and date this signature page (or provide Fayette County's Amendment to the existing Contract) and fax or mail to my attention (Fax #: (770) 935-2950). We will then sign and return a copy back to Fayette County for your records.

We are looking forward to continuing our ongoing partnership with Fayette County in providing top quality performance and service for the Fayette County Annex Building for years to come

If you have any questions please give me a call (770-279-4849).

Sincerely,
Siemens Building Technologies, Inc.
Building Automation Division

Mike D. Knight
Facilities Consultant

CC: Rick Adam (SBT – Branch Service Manager)
Richard Henderson (SBT- Account Engineer)
SBT TSP File

SIEMENS

Siemens Building Technologies
1745 Corporate Drive, Suite 240
Norcross, Georgia 30093

Technical Support Program Renewal Authorization Signature Page

By and Between:

Siemens Building Technologies
1745 Corporate Drive, Suite 240
Norcross, Georgia 30093

Fayette County Board of Commissioners
140 Stonewall Avenue West, Suite 101
Fayetteville, Georgia 30214

Services shall be provided at the **Fayette County Annex Building**, Fayetteville, Georgia.

Siemens Building Technologies, Inc. shall provide the extension of ongoing service coverage as outlined in the previous TSP agreement dated 7/1/2006. No change in scope coverage or Terms and Conditions is involved.

Duration: This contract renewal is valid for three (3) subsequent one-year periods beginning July 1, 2009.

Charges:

Justice Center Complex:	Annual Price	Monthly Invoice
July 1, 2009 – June 30, 2010	**$ 14,304.00**	**$ 1,192.00**
July 1, 2010 – June 30, 2011	**$ 14,904.00**	**$ 1,242.0**
July 1, 2011 – June 30, 2012	**$ 15,588.00**	**$ 1,299.00**

The above prices quoted in this proposal are firm for 60 days.

Proposal accepted for Fayette County by:

_____
**** Please Print Name Here *****

_____
Signature Date

Proposal prepared by:
Mike D. Knight
Facilities Consultant
Siemens Building Technologies

_____
Signature Date

Proposal Approved for Siemens by:
Jim Williams
Branch General Manager

_____
Signature Date