COUNTY DEPARTMENT AGENDA REQUEST

Department:	Buildings and Grounds	Presenter(s):	Greg Ownby
Meeting Date:	Thursday, April 23, 2009	Type of Request:	Consent

Wording for the Agenda:

Approval of staff's recommendation to award Bid #706 to Walker Concrete for one year for the purchase of Ready-Mix concrete.

Background/History/Details:

On May 22, 2008, the Board of Commissioners approved extending a contract with Walker Concrete that would expire on April 30, 2009. During the year the price of concrete has risen and Walker Concrete was not able to extend the contract for another year at previously bid prices. The Purchasing Department received bids from other concrete supply vendors and information detailing those bids, including the tally sheet and other backup material, are submitted with this request.

Staff, including Mr. Tim Jones of Purchasing, Mr. Greg Ownby of Buildings and Grounds, and Mr. Tony Parrott, concurs that Bid #706 should be awarded to Walker Concrete for one year even though they were not the lowest bidder for the following reasons:

1) Walker Concrete does not have an exception concerning loads less than five (5) cubic yards unlike the low bidder, Ready Mix USA, that requires a $50 delivery charge for loads less than five cubit yards. Building and Grounds states that more than half its workload would may require less than five cubic yards of concrete and therefore would incur additional charges.

2) The second lowest bidder, Fairburn Ready Mix, Inc., can maintain their prices only through December 31, 2009 at which time their prices may rise.

What action are you seeking from the Board of Commissioners?

Approval of staff's recommendation to award Bid #706 to Walker Concrete for one year for the purchase of Ready-Mix concrete.

If this item requires funding, please describe:

Not Applicable.

Has this issue come before the Commissioners in the past?	No	If so, when?	Thursday, May 22, 2008
Do you need audio-visual for the presentation?	No	Back-up Material Submitted?	Yes

STAFF USE ONLY

Approved by Finance	Yes	Reviewed by Legal	Yes
Approved by Purchasing	Yes	Approved by County Clerk	Yes
Administrator's Approval	Yes		

Staff Notes:

Finance - Let's be sure to take advantage of 2% discount, this will require prompt attention and submission of invoice in a timely manner.

Fayette County
GEORGIA

Where Quality Is A Lifestyle

To: Jack Krakeel

From: Tim Jones TJ

Date: April 3, 2009

Subject: Ready Mix Concrete

Sealed bids were requested for the subject item. A bid tally sheet is attached for your review.

In Greg Ownby's attached recommendation, the apparent low bidder, Ready Mix USA, has a $50.00 delivery charge for orders that are less than five cubic yards. Greg states about half their workload may require less than the five cubic yards, which would incur the $50.00 charge. The second low bidder, Fairburn Ready Mix, Inc., stated their prices were only good through December 31, 2009, and we may incur up to a five percent increase after January 1, 2010. The third low bidder, Walker Concrete was recommended at $96.00 for 3,000 PSI, $99.00 for 3,500 PSI and $103.00 for 4,000 PSI per yard. Walker Concrete agreed to hold their prices for the full twelve months of this agreement. Tony Parrott concurs with Greg's recommendation in the attached email. I concur with Greg's and Tony's recommendation, pending receipt of the required insurance.

If this recommendation meets your approval, please place this item on the next available consent agenda. If any additional information is needed, please let me know.

TJ/tcb

Attachment

cc: Tony Parrott
Greg Ownby

Trina Barwicks

From: Tony Parrott
Sent: Thursday, April 02, 2009 9:26 AM
To: Trina Barwicks
Cc: Lisa M. Quick
Subject: RE: Bid #706 Ready Mix Concrete

Trina

I will concur with Greg and recommend Walker Concrete. A majority of our loads would be less than 5 cu yds.

Tony V. Parrott, Director
Fayette County Water System
245 McDonough Road P.O. Box 190
Fayetteville , Georgia 30214
Phone 770-461-1146 x 6016
Fax 770-460-1493
Email tparrott@fayettecountyga.gov

From: Trina Barwicks
Sent: Wednesday, April 01, 2009 3:15 PM
To: Tony Parrott
Cc: Lisa M. Quick
Subject: FW: Bid #706 Ready Mix Concrete

Mr. Parrott,

The information listed below in Greg Ownby's recommendation concerning the $50.00 delivery charge for orders less than 5 cubic years by Ready Mix USA and Fairburn Ready Mix not willing to hold prices for 12 months are true statements.

Would you like to change your recommendation?

Trina C. Barwicks,
Contract Administrator

From: Greg Ownby
Sent: Wednesday, April 01, 2009 11:23 AM
To: Trina Barwicks; Tony Parrott
Cc: Lisa M. Quick; Donna Woodie; Sharon Ramsey; Tim Jones; Zack Taylor
Subject: RE: Bid #706 Ready Mix Concrete

My error!
I would recommend Walker Concrete. Reason!
1. They do not have an exception to loads less than 5 CYD. like Ready Mix USA.
About half of our work with concrete may be less than the load limit there by costing about 10% more.
2. We have used Fairburn Ready Mix in the past and have had problems with the materials delivered on time. This cost the county in lost man hours which in turn drives the cost of the concrete. Also they can not hold the price for

the materials as long as the others. On some loads the mix was wet and took longer to work with.(you can add water but can not take it out)

Greg Ownby
Director
Building & Grounds Maintenance
Fayette County
Fax-770-461-7432

From: Trina Barwicks
Sent: Wednesday, April 01, 2009 8:26 AM
To: Greg Ownby; Tony Parrott
Cc: Lisa M. Quick; Donna Woodie; Sharon Ramsey; Tim Jones
Subject: RE: Bid #706 Ready Mix Concrete

Please state the name of the company you are recommending. Thank you.

Trina C. Barwicks,
Contract Administrator

From: Greg Ownby
Sent: Wednesday, April 01, 2009 7:29 AM
To: Tony Parrott; Trina Barwicks
Cc: Lisa M. Quick; Donna Woodie; Sharon Ramsey
Subject: RE: Bid #706 Ready Mix Concrete

Maintenance recommends low bid.

Greg Ownby
Director
Building & Grounds Maintenance
Fayette County
Fax-770-461-7432

From: Tony Parrott
Sent: Monday, March 30, 2009 4:34 PM
To: Trina Barwicks; Greg Ownby
Cc: Lisa M. Quick; Donna Woodie; Sharon Ramsey
Subject: RE: Bid #706 Ready Mix Concrete

The Water System recommends low bid.

Tony V. Parrott, Director
Fayette County Water System
245 McDonough Road P.O. Box 190
Fayetteville , Georgia 30214
Phone 770-461-1146 x 6016
Fax 770-460-1493
Email tparrott@fayettecountyga.gov

From: Trina Barwicks
Sent: Monday, March 30, 2009 1:21 PM
To: Tony Parrott; Greg Ownby
Cc: Lisa M. Quick; Donna Woodie; Sharon Ramsey
Subject: Bid #706 Ready Mix Concrete

Good Afternoon,

This is just a reminder that the current concrete agreement Fayette County has with Walker Concrete expires on April 30, 2009. Walker Concrete was **not** able to extend this agreement until June 30, 2009.

On Wednesday, March 25th I put a copy of the bids received and tally sheet for Ready Mix Concrete in your departmental mailbox. Please let me know if you need anything else.

I will be awaiting your recommendation.

Please keep in mind that the current agreement expires April 30th.

Trina C. Barwicks,
Contract Administrator
Fayette County Purchasing Dept.
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Fayetteville, GA 30214
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